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## ROANOKE REGIONAL CHAPTER of APICS

Roanoke, Virginia



Region 11 – ROAR  
Chapter

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## ROAR PDM for January Professional Development Meeting

"ERP Implementation - Beyond the Software"

**WHEN:** Tuesday, January 13, 2009

**LOCATION:** Courtyard by Marriot (Roanoke Airport)

**COST:** \$20.00 non-member / \$15.00 APICS member-Corp voting/\$15.00 Student

**ATTIRE:** Business Casual

**TIME:** 5:30 pm Registration  
6:00 pm Dinner  
6:45 pm Speaker

*Please make your  
reservations through:*

John Dyer  
540-777-00526 (phone)  
John.dyer@occfiber.com

"The function of leadership is to produce more leaders, not more followers."

## Roanoke Board of Directors 2007-2008

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## President's Letter

I hope everyone had a great holiday and took some time off to relax. It was exciting to see the Hokie's actually win a bowl game for a change! However, too many days hanging around the house can lead to boredom, or spending too much money at the mall! A new year with all its challenges awaits us. Perhaps the optimism of the new administration will rub off on the economy and take us out of our panic.

As we handle our individual work situations in this downturn, the common denominator to survival is making ourselves invaluable at work. Those folks who can look past the daily firefighting and propose new ways for a company to be efficient are indispensable to a company, even in tough times. APICS education and skill sets can give you the expertise you need to succeed. I myself am studying for the upcoming Certified Supply Chain Professional exam, and find the material full of ideas to improve the workplace.

Our plant tour last month of the Kroger Warehouse-Run by Atlas Logistics- was found interesting by all who attended. Many thanks to the management of Kroger and Atlas for hosting this event.

This month we will look at successful ways to implement software. Most times, the software is the least of our problems. Change, cooperation between departments, ownership, and preplanning are much more than software in determine whether a project will succeed or fail. Our speaker, John Ferguson, has spent a career in this realm and can offer some insight born of experience. Please join us for an interesting night.

John Dyer

## CHAPTER POSITIONS AVAILABLE

VP Membership

## ***“January Professional Development Meeting”***

### **Notice Notice Notice Notice Notice Notice Notice**

**Where:** Courtyard by Marriot (Roanoke Airport)

**When:** Jan 13, 2009 (Tuesday)

**Arrive:** 5:30 – 6:00 p.m. **Dinner** 6:00p.m.

**Speaker:** 6:45 – 7:30 p.m.

**Cost:** \$20.00 non-member / \$15.00 APICS member-Corp voting/\$15.00

**Student**

(Must have reservations for meal by Friday, January 9, 2008)

The Roanoke Chapter of APICS Board of Directors cordially invites you to its January Professional Development Meeting.

### **Topic of the Evening:**

**"ERP Implementation - Beyond the Software"**

We are faced with many choices in Software available to us to help us run our businesses more effectively. It can be however, that we focus too much on the software and not enough on the cultural changes and management changes needed to implement the software. Software inherently does not allow for imprecise output, and it many times forces management to come to grips with defining operational procedures that have been left open due to indecision or inability of various departments to agree. The best choice in software can be followed with an unsuccessful implementation if the people and structural/procedural issues are not addressed. Come join us for a stimulating meeting as we delve into this fascinating topic.

### **About our Speaker:**

Mr. John Ferguson has tremendous background in business systems software. Beginning his career at Virginia Tech as an instructor and research associate at Virginia Tech, he became Director of Channel Systems & Strategy at Great Plains Software, owned by Microsoft. He was the founder and president of Integrisoft LLC, a consulting group that installed ERP systems. John has served as CIO of Optical Cable Corporation and has also run a medical equipment manufacturing company.

### **Non-members Welcome!**

**Please make your reservations through:**

John Dyer  
540-777-0526 (phone)  
[john.dyer@occfiber.com](mailto:john.dyer@occfiber.com)

**What's cookin' in the kitchen?**

Buffet:

Baked Chicken

Roast Beef au Jus

Vegetable and Mashed Potato

Rolls and Butter

Assorted Dessert

Iced Tea



## ROANOKE REGIONAL CHAPTER APICS CERTIFICATION COURSE CALENDAR

**We will be resuming CPIM courses in Roanoke and Blacksburg in a few weeks.  
Call or email Tom Gambrell for more information.**

### Job/Search

### APICS Websites

APICS has Websites that may be of interest to many of you. Visit the following Websites and you may connect to local APICS chapter Websites. You may see something of interest from our Regional Chapters and Nationally.

APICS Society web sight: [www.apics.org](http://www.apics.org)  
APICS Region XI web sight: [www.apicsregionxi.org](http://www.apicsregionxi.org)  
APICS Roanoke Chapter web sight: [www.apicsroanoke.org](http://www.apicsroanoke.org)

We would like to e-mail the monthly newsletter, but we need your help. Please, take the time to send your e-mail address to the following. Remember that the USPS has raised the cost of mailing a letter. It would be a cost savings for us to have your e-mail address. Send all e-mail addresses of anyone that you know would like to receive chapter offerings to the following:

[wcarey@hovo.com](mailto:wcarey@hovo.com)  
[cu1971@adelphia.net](mailto:cu1971@adelphia.net)

### Chapter Information

This is your Chapter and its strength affords each of us with the Educational opportunities required by many Businesses and for our own Personal Growth. If you have an idea or suggestion, please let one of the Board of Directors know.



The Roanoke Regional Chapter has qualified for the Platinum Chapter Benchmarking and Reporting (C-BAR) award level. This demonstrates the Chapter's dedication to providing exemplary member services and professional development opportunities to APICS members and customers. CONGRATULATIONS!

## Society Information

### Certified Supply Chain Professional

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field.

From the manufacturing to the service industry, regardless of whether a company is serving business or consumer markets or is for profit or not-for-profit, the increasingly important role of supply chain management is affecting all organizations. Customers already expect good quality at low prices, and speed of delivery is becoming more important. As a result, effective supply chain management has become essential to successfully compete in today's global marketplace.

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

#### Benefits of the CSCP Program

After earning your CSCP designation, you will

- Learn to boost productivity, collaboration, and innovation
- Discover how to positively affect lead times, inventory, productivity, and bottom-line profitability
- Understand how to manage the integration and coordination of activities to achieve reduced costs and increase efficiencies and customer service
- Gain the knowledge to effectively and efficiently manage worldwide supply chain activities
- Achieve greater confidence and peer and industry recognition
- Enjoy the potential for career advancement and increased earnings.

#### Who should pursue the CSCP education and designation?

The CSCP program is for professionals in operations and supply chain management. This designation is **ideal for you** if you are

- Interested in more depth of knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology to enable the supply chain, and physical logistics.
- A professional who is consulting or teaching supply chain functions
- Working with enterprise resource planning (ERP) systems.

The CSCP program will help you advance your career while giving you the foundation to improve your company's competitive position and profitability.

#### CSCP Domains

The CSCP body of knowledge is made up of the following four domains

- Supply Chain Management Fundamentals
- Building Competitive Operations, Planning, and Logistics
- Managing Customer and Supplier Relationships

- Using Information Technology to Enable Supply Chain Management

### CSCP Exam Preparation

To help prepare you for the CSCP exam, APICS has developed the [CSCP Learning System](#). Based on the CSCP body of knowledge, the learning system is a comprehensive professional development and exam preparation program. It combines print materials with interactive online tools to deliver a customized learning experience.

[Try a free demo of the CSCP Learning System today.](#)

### CSCP Exam

To earn the CSCP designation, an individual must pass one, four-hour comprehensive exam. The exam will consist of 175 multiple-choice questions and will be delivered via paper-and-pencil administrations beginning in 2006. The 2006 exam administrations are tentatively scheduled for March (pilot exam), June, and November. More details about the CSCP exam and how to register will be available soon.

### Becoming a CSCP candidate

The CSCP examination is available to individuals who have relevant work experience and education and would like to advance their careers in this growing field by getting a broader understanding and increasing their knowledge on all the areas that make up the supply chain. To be eligible to for the CSCP exam, a candidate must meet one of the following criteria:

- Bachelor's degree or equivalent, plus two years of related business experience
- CPIM, CFPIM, CIRM, or C.P.M. designation plus two years of related business experience
- Five years of related business experience.
- **Additional CSCP program information**  
[Join the CSCP Update list](#) to receive the latest information as it becomes available.  
[View a diagram of the program.](#)

## 2009 Upcoming Events Calendar

### February 10

Board of Directors Meeting

PDM Virginia Tech Dept. of Industrial Systems and Engineering 'Programs to work with Local Industry'

### March 10

Board of Directors Meeting

Tour of Areva NP Nuclear Power Plant Construction Facility in Lynchburg

### April 14

Board of Directors Meeting

PDM 'Inventory Accuracy- the Elusive Butterfly' Maryann Ross  
Courtyard by Marriot Roanoke

**Check our website for updated information**