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ROANOKE REGIONAL CHAPTER of APICS Roanoke, Virginia



Region 11 – ROAR
Chapter

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ROAR PDM for January

Professional Development Meeting

“Measuring Success on the Factory Floor”
Mr. John Dyer

WHEN: Tuesday, 8th January, 2008

LOCATION: Howard Johnson Inn, Salem, VA

Cost: \$20.00 each

Attire: Business Casual

TIME: 5:30 pm Registration
6:00 pm Dinner
7:00 pm Speaker

CONTACT: RSVP by Jan 7th (10:00AM) to John Dyer
jdyer@occfiber.com
540-777-0526

Non-members Welcome!

Visit our website at
<http://www.apicsroanoke.org>

The three great essentials to achieve anything worth while are, first, hard work; second, stick-to-itiveness; third, common sense.

Thomas Edison

Roanoke Board of Directors 2007-2008

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PRESIDENT'S MESSAGE

The manufacturing economy of Southwest Virginia is certainly a mixed bag. While we read about workforce reductions at Volvo in Dublin, we hear about gains in other businesses. Certainly, the low value of the dollar is helping many companies increase their exports. Predictions for the next year run the gamut, so I won't delve into them. All we can do is keep trying to improve our businesses faster than the competition can. We at APICS will do all we can to provide tools to help.

Last month we had an interesting talk from Bruce McGinnis, a professional recruiter from Pro-Search. The most important message was that you don't find positions through the want ads or websites- they are found by networking and word of mouth. Use professional organizations such as APICS to learn what is going on in S.W. Virginia and to meet new people. It could pay off someday.

On a down note, we have raised our price on PDM dinners from \$15 to \$20. We don't mind losing some money on meetings, but room and food expenses do add up.

Please contact us if you are interested in attending CPIM courses as we are starting up again in February. These courses are extremely worthwhile regardless of whether you are looking at becoming certified or not. The coursework can make as positive an impact on your own job performance as any training available anywhere. Call Tom Gambrell for more information.

Regards,

John Dyer

CHAPTER POSITIONS AVAILABLE

VP Membership
VP Programs

"January Professional Development Meeting"**"Measuring Success on the Factory Floor"****Mr. John Dyer****Topic of the Evening:****Measuring Success on the Factory Floor**

You've just completed a major project to improve the performance of your company- now what? How do you measure whether it has been successful or not? Product mix, changes in pricing, cost increases, and regulation procedures can cloud your efforts to prove to your boss that the project was worthwhile and indeed financially beneficial. Your career success may hinge on proving your value!

We will examine the different methods of measuring productivity, savings, efficiency, and financial performance. The presentation will examine which methods work best for different types of businesses and processes. Included will be some basics of accounting terminology.

This presentation will not only help you to measure your success, but will also aid in providing documentation for projected return on a project's cost. Come and join us for this interesting night that will immediately improve your job skills.

About our Speaker:

Our speaker, **John Dyer**, is Vice-President of Manufacturing for Optical Cable Corporation in Roanoke VA. Prior to joining Optical Cable, John was plant manager of Vishay Vitramon in Roanoke and also acted as director of worldwide planning for Vishay Vitramon. He has over 25 years of manufacturing experience in a wide range of industries, ranging from foundry to high volume commercial products to automotive electronics. He has had extensive experience dealing with the automotive industry, along with coordinating and managing factories world-wide. John obtained a B.S. degree in Mechanical Engineering at Worcester Polytechnic Institute, and has Masters in Business Administration and Industrial Engineering from the University of New Haven. He serves as president of APICS.

ROANOKE REGIONAL CHAPTER APICS CERTIFICATION COURSE CALENDAR

2008	Jan 8 – Mar 4	Detailed Scheduling and Planning
2008	May 13 – Jul 8	Execution and Control of Operations
2008	Sep 9 – Nov 4	Strategic Management of Resources
2009	Jan 6 – Mar 3	Basics of Supply Chain Management

You may contact Tom Gambrell for information on the course schedules:
(540) 966-4100 or email at cu1971@comcast.net.

CPIM PROGRAM

The American Production and Inventory Control Society (APICS) offers an internationally recognized certification program, Certified in Production and Inventory Management (CPIM). This certification is the standard for professional competence in business and manufacturing. The program requires passing APICS national exams in each of five different modules.

The Roanoke chapter of APICS offers structured review courses for each module and is taught by certified practitioners. Each course is designed to present much of the core material found in the exams, references for additional sources of the subject material and practice questions to help prepare the student for their exam.

The five modules and a brief description of their content are as follows:

Basics of Supply Chain Management –

Covers basic concepts in managing the complete flow of materials in a supply chain. The course presents a complete overview of material flow, from internal and external suppliers.

Master Planning of Resources –

Explores processes used to develop sales and operations plans, and identify and assess internal and external demand and forecasting requirements. The course focuses on the importance of producing achievable master schedules that are consistent with business policies, objectives, and resource constraints.

Detailed Scheduling and Planning –

Focuses on the various techniques for material and capacity scheduling. The course includes detailed descriptions of material requirements planning (MRP) and capacity requirements planning (CRP), inventory management practices and procurement and supplier planning.

Execution and Control of Operations –

Presents material in the areas of prioritizing and sequencing work, executing work plans and implementing controls, reporting activity results, and providing evaluation feedback on performance. The course explains techniques for scheduling and controlling production processes, the execution of quality initiatives and continuous improvement plans, and the control and handling of inventories.

Strategic Management of Resources –

Explores the relationship of existing and emerging processes and technologies to manufacturing strategy and supply chain-related functions. The course addresses three main topics: aligning resources with the strategic plan, configuring and integrating operating processes to support the strategic plan, and implementing change.

Even if the student does not wish to take the national exams, the courses provide a great forum for employee development. Exposure to the principles and techniques of business and manufacturing can only enhance the value an employee brings to the work place.

UPCOMING EVENTS

Mark Your Calendars for these and all Upcoming Events

2007 - 2008

Roanoke Chapter of APICS

January 8

**Monthly PDM - "Measuring Success on the Factory Floor"
Mr. John Dyer**

February 12

Monthly PDM - Plant Tour – VWCC – Automation Center

March 11

Monthly PDM - "Inventory"

April 8

Monthly PDM - TBA

May 13

**Monthly PDM – "Jerk Training"
Ms. Gloria Elliott**

Job/Search

Contact Mr. Tom Gambrell (540) 966-4100 for more information on the candidates and positions below.

Seeking Position: MANAGEMENT POSITION. To perform management skill operations in an a customer driven company using my skills in, Lean Manufacturing, Value Stream Mapping, EPA, OSHA/VOSH, Facility & Equipment Maintenance and Human Resources.

Please contact Tom Gambrell for details on the above mentioned positions.

Reminder!! Any member of the Roanoke Chapter that wishes to advertise or disseminate job opportunities through Chapter activities should contact Tom Gambrell at 540-966-4100 or e-mail at cu1971@adelphia.net.

APICS leader-

I am the Sr. Corporate Recruiter for Under Armour and have a brand new Supply Chain Analyst position open. I was hoping that I could share this position with your APICS chapter. Thank you for your assistance. Please call me with any questions.

Kimberley Rhee

Senior Corporate Recruiter

UNDER ARMOUR, INC.

Phone: 410.246.6837

kwoods@underarmour.com

1.888.4.ARMOUR

WWW.UNDERARMOUR.COM

APICS Websites

APICS has Websites that may be of interest to many of you. Visit the following Websites and you may connect to local APICS chapter Websites. You may see something of interest from our Regional Chapters and Nationally.

APICS Society web sight:

www.apics.org

APICS Region XI web sight:

www.apicsregionxi.org

APICS Roanoke Chapter web sight:

www.apicsroanoke.org

We would like to e-mail the monthly newsletter, but we need your help. Please, take the time to send your e-mail address to the following. Remember that the USPS has raised the cost of mailing a letter. It would be a cost savings for us to have your e-mail address. Send all e-mail addresses of anyone that you know would like to receive chapter offerings to the following:

wcarey@hovo.com

cu1971@adelphia.net

Chapter Information

This is your Chapter and its strength affords each of us with the Educational opportunities required by many Businesses and for our own Personal Growth. If you have an idea or suggestion, please let one of the Board of Directors know.



The Roanoke Regional Chapter has qualified for the Platinum Chapter Benchmarking and Reporting (C-BAR) award level. This demonstrates the Chapter's dedication to providing exemplary member services and professional development opportunities to APICS members and customers. CONGRATULATIONS!

Society Information

Certified Supply Chain Professional

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field.

From the manufacturing to the service industry, regardless of whether a company is serving business or consumer markets or is for profit or not-for-profit, the increasingly important role of supply chain management is affecting all organizations. Customers already expect good quality at low prices, and speed of delivery is becoming more important. As a result, effective supply chain management has become essential to successfully compete in today's global marketplace.

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

Benefits of the CSCP Program

After earning your CSCP designation, you will

- Learn to boost productivity, collaboration, and innovation
- Discover how to positively affect lead times, inventory, productivity, and bottom-line profitability
- Understand how to manage the integration and coordination of activities to achieve reduced costs and increase efficiencies and customer service
- Gain the knowledge to effectively and efficiently manage worldwide supply chain activities
- Achieve greater confidence and peer and industry recognition
- Enjoy the potential for career advancement and increased earnings.

Who should pursue the CSCP education and designation?

The CSCP program is for professionals in operations and supply chain management. This designation is **ideal for you** if you are

- Interested in more depth of knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology to enable the supply chain, and physical logistics.
- A professional who is consulting or teaching supply chain functions
- Working with enterprise resource planning (ERP) systems.

The CSCP program will help you advance your career while giving you the foundation to improve your company's competitive position and profitability.

CSCP Domains

The CSCP body of knowledge is made up of the following four domains

- Supply Chain Management Fundamentals
- Building Competitive Operations, Planning, and Logistics
- Managing Customer and Supplier Relationships
- Using Information Technology to Enable Supply Chain Management

CSCP Exam Preparation

To help prepare you for the CSCP exam, APICS has developed the [CSCP Learning System](#). Based on the CSCP body of knowledge, the learning system is a comprehensive professional development and exam preparation program. It combines print materials with interactive online tools to deliver a customized learning experience.

[Try a free demo of the CSCP Learning System today.](#)

CSCP Exam

To earn the CSCP designation, an individual must pass one, four-hour comprehensive exam. The exam will consist of 175 multiple-choice questions and will be delivered via paper-and-pencil administrations beginning in 2006. The 2006 exam administrations are tentatively scheduled for March (pilot exam), June, and November. More details about the CSCP exam and how to register will be available soon.

Becoming a CSCP candidate

The CSCP examination is available to individuals who have relevant work experience and education and would like to advance their careers in this growing field by getting a broader understanding and increasing their knowledge on all the areas that make up the supply chain. To be eligible to for the CSCP exam, a candidate must meet one of the following criteria:

- Bachelor's degree or equivalent, plus two years of related business experience
- CPIM, CFPIM, CIRM, or C.P.M. designation plus two years of related business experience
- Five years of related business experience.

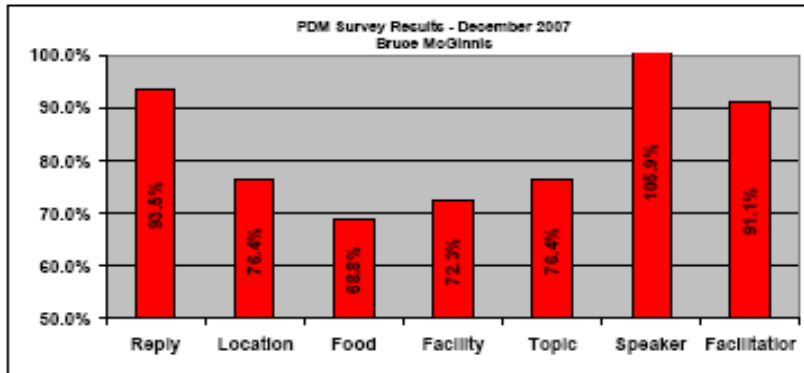
Additional CSCP program information

[Join the CSCP Update list](#) to receive the latest information as it becomes available.

[View a diagram of the program.](#)

Survey Results from December PDM

Roanoke Regional Chapter of APICS



Facilitator - Bruce McGinnis - Dec 11, 2007

Attendance
31

Replies
29

Professional Development Meeting Survey Results			
Location	Pt	Rating	
Is the location convenient	98	67.6%	145
Were there distractions/noises	116	85.9%	135
Could you see the screen	38	76.0%	50
	252	76.4%	330
Food	Pt	%	
Was the food enjoyable	96	68.6%	140
Was the price reasonable	96	71.1%	135
Was the service good	66	66.0%	100
	258	68.8%	375
Topic	Pt	%	
Was it what you expected	114	78.6%	145
Was it too advanced	112	77.2%	145
Was it too basic	108	74.5%	145
Will it be of value in your work	109	75.2%	145
	443	76.4%	580
Speaker	Pt	%	
Was the presentation effective	121	83.4%	145
Were visual aids clear	126	0.0%	0
Could you hear the speaker	123	100.0%	145
Did the speaker keep your attention	123	87.9%	140
Would you like to hear him again	116	80.0%	145
	609	105.9%	575

Comments/Suggestions	Above Questions	
Solid presentation on a good subject	Very	Convenient:
Very good presentation. I am not in mfg but I found the subject matter very good		Screen:
Room was a little humid	Food:	Enjoyable:
Would like web site of URL's of surveys. Very interesting (although one of the surveys was suspect.		Price:
More time for question and answer needed		Service:
	Topic:	Expected:
		Advanced:
		Basic:
		Value:
	Speaker:	Effective:
		Clear:
		Hear:
		Attention:
		Again:

ROANOKE REGIONAL CHAPTER APICS EVENT CALENDAR 2007-2008

<u>2007</u>	<u>August</u>	
	<u>14</u>	<u>Board of Directors Meeting</u>
	<u>September</u>	
	<u>11</u>	<u>Board of Directors Meeting</u>
	<u>11</u>	<u>Professional Development Meeting – “Lean”</u> <u>Mr. Mike Dudding</u>
	<u>14-15</u>	<u>Region 11 Professional Development – Winston-Salem, NC</u>
	<u>October</u>	<u>Blacksburg, VA</u>
	<u>9</u>	<u>Board of Directors Meeting</u>
	<u>9</u>	<u>Professional Development Meeting – “Case Competition & APICS International Conference”</u> <u>Virginia Tech Student Chapter</u>
	<u>21-23</u>	<u>APICS International Conference & Exhibition – Denver, CO</u>
	<u>November</u>	<u>Buchanan, VA</u>
	<u>13</u>	<u>Board of Directors Meeting</u>
	<u>13</u>	<u>Professional Development Meeting – Plant Tour – Virginia Forge</u>
	<u>December</u>	
	<u>11</u>	<u>Board of Directors Meeting</u>
	<u>11</u>	<u>Professional Development Meeting – “What Are They Looking For?”</u> <u>Mr. Bruce McGinnis</u>
<u>2008</u>	<u>January</u>	
	<u>8</u>	<u>Board of Directors Meeting (Joint Meeting with NAPM)</u>
	<u>8</u>	<u>Professional Development Meeting – “Measuring Success on the Factory Floor”</u> <u>Mr. John Dyer</u>
	<u>February</u>	
	<u>12</u>	<u>Board of Directors Meeting</u>
	<u>12</u>	<u>Professional Development Meeting – Plant Tour – VWCC – Automation Center</u> <u>M</u>
	<u>March</u>	
	<u>11</u>	<u>Board of Directors Meeting</u>
	<u>11</u>	<u>Professional Development Meeting – “Inventory”</u> <u>M</u>
	<u>25</u>	<u>Joint Workshop – APICS/ASQ</u>
	<u>April</u>	
	<u>8</u>	<u>Board of Directors Meeting</u>
	<u>8</u>	<u>Election of Officers for 2008-2009</u>
	<u>8</u>	<u>Professional Development Meeting – To Be Announced</u> <u>M</u>
	<u>May</u>	
	<u>13</u>	<u>Board of Directors Meeting</u>
	<u>13</u>	<u>Professional Development Meeting – “Jerk Training”</u> <u>Ms. Gloria Elliott</u>
	<u>8</u>	<u>Installation of Officers for 2007-2008</u>
	<u>June</u>	
	<u>28</u>	<u>Board of Directors Meeting - Transition Meeting / Strategic Planning Session</u>
	<u>July</u>	