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ROANOKE REGIONAL CHAPTER of APICS
Roanoke, Virginia



Region 11 – ROAR
Chapter

Inside this Issue

PDM Highlight	1
Board/Pres. Msg.	2
Sept. PDM Mtg.	3
CPIM Review Classes	4
Job/Search	4
APICS Websites	5
Chapter Information	5
Society Information	5/6
PXU Guide	7
Survey Results	8
Calendar	8

ROAR PDM for September Professional Development Meeting

“RFID Beyond the Hype -Today's Reality”

Mr. Wayne Brown

WHEN: Tuesday, 9th September, 2008

LOCATION: Courtyard by Marriot (Roanoke Airport)

COST: \$20.00 non-member / \$15.00 APICS
member-Corp voting/\$15.00 Student

ATTIRE: Business Casual

TIME: 5:30 pm Registration
6:00 pm Dinner
6:45 pm Speaker

CONTACT: RSVP by September 8th (10:00AM)
to John Dyer
jdyer@occfiber.com
540-777-0526

Non-members Welcome!

Visit our website at
<http://www.apicsroanoke.org>

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PRESIDENT'S LETTER

Welcome back after what I hope for all was an enjoyable summer. Mine was bittersweet, as I sent my youngest daughter off to college and entered the empty nest phase of life. It all happens so fast!

While we are putting the final touches on our schedule for this year, we hope it will be interesting and enjoyable for all. Among our plans- a tour of the 'Smart Road' laboratory at Virginia Tech, a presentation on ERP, and an 'Open Mike Night'- an open forum to share your most pressing issues for group discussion. Check the website in about a week for the final schedule.

We are making some slight changes to the Professional Development Meetings. In light of recent APICS dues increases, we are adjusting the meal cost to provide for a discount for members in good standing. We also would like to offer each member one free PDM meal over the course of this year. The board feels this is a great way to benefit members while bringing more people to our PDM's.

Please let Tom Gambrell know if you have an interest in CPIM certification courses. We will be starting up again soon in Roanoke and Blacksburg, and have room for more participants.

I hope to see you at this month's PDM at the Courtyard by Marriot on September 9. We have a very interesting presentation on RFID planned, along with a nice buffet dinner. RFID technology has advanced to the point that we all need to learn about it and be aware of its capabilities, as it most likely will be affecting all of us soon.

John Dyer

CHAPTER POSITIONS AVAILABLE

VP Membership

“September Professional Development Meeting”

Topic of the Evening:

"RFID Beyond the Hype - Today's Reality"

Whether you know it or not, RFID (Radio Frequency ID) will start to affect all of us. Your customers may begin demanding that you supply RFID chips with your product. You now have the capability of almost instantaneous physical inventories. Tracking product sales and logistics will take on a whole new perspective. We will give an overview of the industry, its new developments and technology and help you assess how you can start thinking about how it can be utilized in your organization. We will talk about its sweeping effect at Walmart, its uses at the Department of Defense, in Manufacturing, and in Inventory Management.

About our Speaker:

Mr. Wayne Brown is President and Chief Technology Officer of Point of Activity Technologies based in Richmond. Point of Technology is a systems technology firm specializing in implementing custom solutions to improved business processes in the areas of barcode technology, RFID, wireless LAN/WAN networking, voice over WIFI, and wireless security. Among their customers are Circuit City, Carillion Healthcare, and Advance Auto. Prior to forming Point of Activity, Mr. Brown was employed by Symbol Technologies as a systems analyst. He is an 11 year veteran of the AIDC (Automated Identification Data Capture) industry.

ROANOKE REGIONAL CHAPTER APICS CERTIFICATION COURSE CALENDAR

**We will be resuming CPIM courses in Roanoke and Blacksburg in a few weeks.
Call or email Tom Gambrell for more information.**

Job/Search

Commodity Manager, Lynchburg, VA

The hire will develop and manage all aspects of business relationships with suppliers on assigned commodities and provide associated internal customers with the best total value for all purchased goods/services. He or she will be responsible to lead a team of supply management professionals to create and implement innovative sourcing solutions to achieve continuity of supply, cost savings, employee development, and customer service objectives. The ideal candidate will be accountable for managing approximately \$50MM of direct material commodity spend. Commodity responsibility includes electronic and mechanical products sourced globally. The ideal candidate will be responsible to manage the supply base to achieve the lowest possible total costs, highest possible quality while maintaining overall delivery performance through excellent supplier partnerships. The commodity manager will work to improve cash management position with competitive payment terms, and vendor managed! inventory programs. The ideal candidate will be responsible for negotiating supplier contracts, forecasting future market trends, identifying & developing world-class suppliers, implementing cost-saving projects across business, and developing & implementing annual commodity business plans.

Bachelor's degree with a minimum of eight years of supply management experience or a master's degree with a minimum of five years of supply management experience. Minimum of three years of direct supervisory experience. The ideal candidate will be a results-oriented, multi-tasking, accountable, and innovative self-starter. Supplier negotiation and contract management experience. Demonstrated problem-solving and decision-making skills. Familiar with e-Procurement tools such as Ariba.

Eric Melniczek
Recruiting Manager
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(540) 998 - 3984 (cell)
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Visit our site at www.srclarke.com

Reminder!! Any member of the Roanoke Chapter that wishes to advertise or disseminate job opportunities through Chapter activities should contact Tom Gambrell at 540-966-4100 or e-mail at cu1971@adelphia.net.

APICS Websites

APICS has Websites that may be of interest to many of you. Visit the following Websites and you may connect to local APICS chapter Websites. You may see something of interest from our Regional Chapters and Nationally.

APICS Society web sight: www.apics.org
APICS Region XI web sight: www.apicsregionxi.org
APICS Roanoke Chapter web sight: www.apicsroanoke.org

We would like to e-mail the monthly newsletter, but we need your help. Please, take the time to send your e-mail address to the following. Remember that the USPS has raised the cost of mailing a letter. It would be a cost savings for us to have your e-mail address. Send all e-mail addresses of anyone that you know would like to receive chapter offerings to the following:

wcarey@hovo.com
cu1971@adelphia.net

Chapter Information

This is your Chapter and its strength affords each of us with the Educational opportunities required by many Businesses and for our own Personal Growth. If you have an idea or suggestion, please let one of the Board of Directors know.



The Roanoke Regional Chapter has qualified for the Platinum Chapter Benchmarking and Reporting (C-BAR) award level. This demonstrates the Chapter's dedication to providing exemplary member services and professional development opportunities to APICS members and customers. CONGRATULATIONS!

Society Information

Certified Supply Chain Professional

The Certified Supply Chain Professional (CSCP) program is a new industry educational and certification program created to meet the rapidly changing needs of the supply chain management field.

From the manufacturing to the service industry, regardless of whether a company is serving business or consumer markets or is for profit or not-for-profit, the increasingly important role of supply chain management is affecting all organizations. Customers already expect good quality at low prices, and speed of delivery is becoming more important. As a result, effective supply chain management has become essential to successfully compete in today's global marketplace.

The CSCP program takes a broad view of the field, extending beyond internal operations to encompass all the steps throughout the supply chain—from the supplier, through the company, to the end consumer—and provides you with the knowledge to effectively manage the integration of these activities to maximize a company's value chain.

Benefits of the CSCP Program

After earning your CSCP designation, you will

- Learn to boost productivity, collaboration, and innovation
- Discover how to positively affect lead times, inventory, productivity, and bottom-line profitability
- Understand how to manage the integration and coordination of activities to achieve reduced costs and increase efficiencies and customer service

Advancing Productivity, Innovation, and Competitive Success

- Gain the knowledge to effectively and efficiently manage worldwide supply chain activities
- Achieve greater confidence and peer and industry recognition
- Enjoy the potential for career advancement and increased earnings.

Who should pursue the CSCP education and designation?

The CSCP program is for professionals in operations and supply chain management. This designation is **ideal for you** if you are

- Interested in more depth of knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology to enable the supply chain, and physical logistics.
- A professional who is consulting or teaching supply chain functions
- Working with enterprise resource planning (ERP) systems.

The CSCP program will help you advance your career while giving you the foundation to improve your company's competitive position and profitability.

CSCP Domains

The CSCP body of knowledge is made up of the following four domains

- Supply Chain Management Fundamentals
- Building Competitive Operations, Planning, and Logistics
- Managing Customer and Supplier Relationships
- Using Information Technology to Enable Supply Chain Management

CSCP Exam Preparation

To help prepare you for the CSCP exam, APICS has developed the [CSCP Learning System](#). Based on the CSCP body of knowledge, the learning system is a comprehensive professional development and exam preparation program. It combines print materials with interactive online tools to deliver a customized learning experience.

[Try a free demo of the CSCP Learning System today.](#)

CSCP Exam

To earn the CSCP designation, an individual must pass one, four-hour comprehensive exam. The exam will consist of 175 multiple-choice questions and will be delivered via paper-and-pencil administrations beginning in 2006. The 2006 exam administrations are tentatively scheduled for March (pilot exam), June, and November. More details about the CSCP exam and how to register will be available soon.

Becoming a CSCP candidate

The CSCP examination is available to individuals who have relevant work experience and education and would like to advance their careers in this growing field by getting a broader understanding and increasing their knowledge on all the areas that make up the supply chain. To be eligible to for the CSCP exam, a candidate must meet **one** of the following criteria:

- Bachelor's degree or equivalent, plus two years of related business experience
- CPIM, CFPIM, CIRM, or C.P.M. designation plus two years of related business experience
- Five years of related business experience.

- **Additional CSCP program information**

[Join the CSCP Update list](#) to receive the latest information as it becomes available.

[View a diagram of the program.](#)

PeakLogix University

14409 Justice Rd.
 Midlothian, VA 23113
 (804) 794-5700
 www.PeakLogix.com

Maximizing Warehouse Efficiency

Join us on September 9th for our seminar on:

IDEAS FOR INCREASED PROFITABILITY IN WAREHOUSE OPERATIONS

Warehouse Management Systems

Highly Accurate Inventories
 Improved Space Utilization
 Increased Productivity
 Faster Cycle Time

Voice Activated Logistics

Higher Levels of Distribution Performance
 Reduced Warehouse Operating Cost
 Improved Productivity and Accuracy

Conveyors

Reduced Labor
 Improved Ergonomics
 Reduced Cycle Times
 Provides Capacity for Surges

Pick-to-Light

Eliminate Picking Errors
 Increased Productivity
 Hands-free Operation

Automated Storage & Retrieval

Eliminates Picking and Replenishment
 Increased Productivity and Accuracy
 Space Savings through Aisle Eliminations

Print & Apply

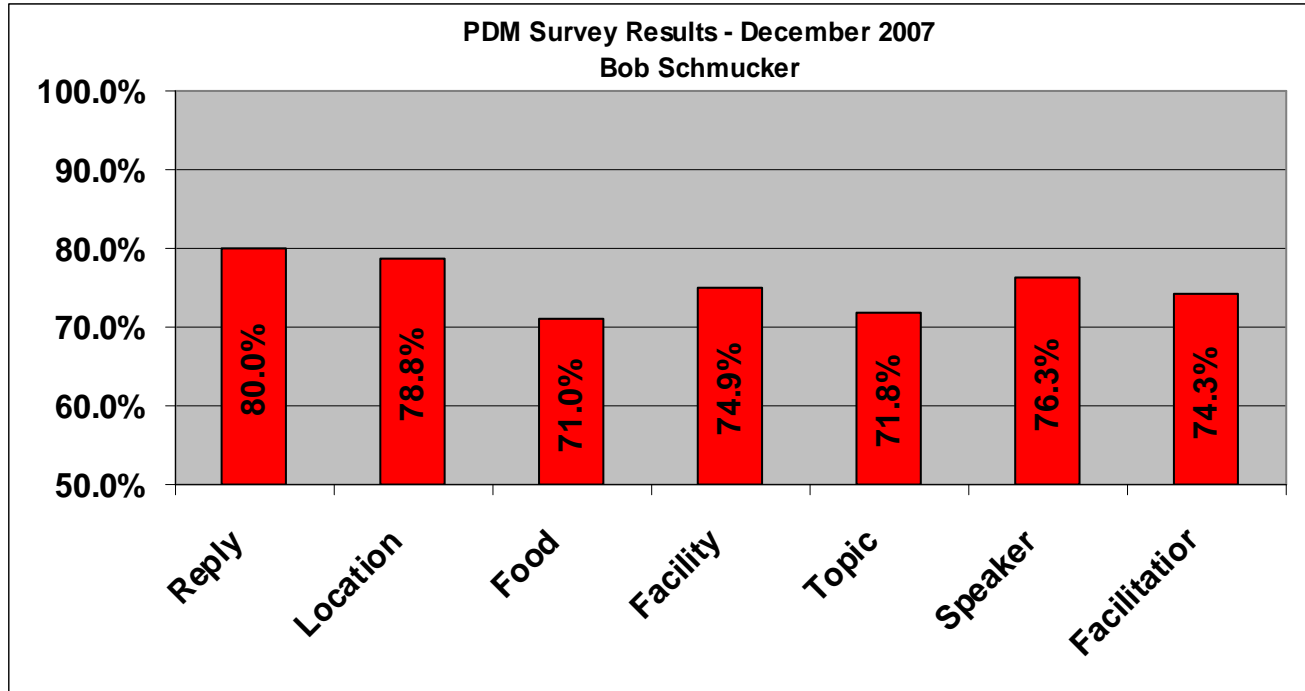
Increased Productivity
 Eliminate Labeling Errors
 Ability to Print on Demand
 Can also apply RFID Labels

Pick Modules

Reduce Picker Travel
 Utilize Vertical Space
 Reduce Floor Space Requirements
 Provides FIFO Processing

When: September 9th, 2008 10:30 a.m.—12:00 p.m. Lunch Provided!
Where: Courtyard by Marriott ~ Roanoke Airport
 3301 Ordway Drive, Roanoke, VA 24017
Call to Register Space is limited!
 For more information please contact PeakLogix at (800) 849-6332

SURVEY RESULTS



ROANOKE REGIONAL CHAPTER APICS EVENT CALENDAR 2008-2009

Our calendar of events for 2008-2009 should be completed within a week.

Check our website for updated information